



## SOHAR STEEL LLC

### STAKE HOLDERS MAP

	<b>CUSTOMER</b>	<b>EMPLOYEES</b>	<b>EMPLOYEES UNION</b>	<b>INVESTORS/SHARE HOLDERS</b>
Needs & Expectations	Quality of Products Products Safety Innovative Technology Environmentally Sound Product	Employees Health and Safety Remuneration & Rewards Working Conditions & Job Security Career Development & Operational Quality	Social & Economical benefits from management More favourable working condition	Corporate Governance Corporate Responsibility Management Climate Change
Ways of Engaging	Site Visits Customer oriented publication Customer Satisfaction Survey	Intranet One to One Meetings & Annual Gathering Training Programme Code of Ethics	One to One Meetings Meeting Code of Ethics	One to One Meeting Conferences Visit
Stake Holder's important to Sohar Steel	Innovative Partnerships for Sustainable Growth Grow Business	Perform Quality and Productive Leadership Most Important Asset to run the business	Freedom of association Resolve work place issues	Financial & Economic Growth
Sohar Steel's Importance to the Stakeholders	Provide Quality Products	Providing Safe & Secure Experience	Providing Safe & Secure Experience Collective bargaining Better benefits	Investors Return Sustainable Growth
Done by	Management Sales & Despatch process managers	Management	Management	Management
	<b>MEDIA</b>	<b>LOCAL COMMUNITIES</b>	<b>SUPPLIERS</b>	<b>GOVERNMENT &amp; REGULATORS</b>
Needs & Expectations	Industrial Development Environment Anxieties Health and Safety	Environment Anxieties Social & Community Investment Community Engagement Process Health	Liabe Sourcing Product Quality Operational Excellence Ethical Business Practice	Social & Community Development Investments Employment Opportunities
Ways of Engaging	Business Visits Sponsorships	One to One Meetings Visits and Workshops	Business Visit Vendors Meeting	Joint Programmes & Partnerships One to One Meetings Audit Reports Environmental Statements
Stake Holder's important to Sohar Steel	Strongly shape reputation and promote awareness of product & operations	Build Confidence with Local Communities	Quality of Goods & Services as per Contractual Specification	To Provide Fair and Clear Competitive Trading Conditions
Sohar Steel's Importance to the Stakeholders	Provide Industrial trends Environmental, Social & Economic Information	Provide Support for Social & Local Community Development	Business Opportunities Swift Payment	Product Innovation Economic Growth Revenue
Done by	Management	Management	Purchase process managers	Management Consultant & Process owners